Thank you for you interest in the CrossTec Partner Programs. We offer several flexible options to meet your needs and the needs of your customers. Please complete the below and return to CrossTec via fax (561-391-5820) or email info@crossteccorp.com. Once we have reviewed and processed your application we will be in contact.

* Note: Enrollment in all CrossTec Partner Programs is limited to qualifying organizations.

About Your Company

Company Name: _____
Address: _____
City: _____ State: _____ Postal Code: _____
Country: _____

Year Founded: _____ # Employees: _____ # Sales Reps: _____ # Technicians: _____

Gross Revenue Last Year: _____ Proj. Gross Revenue This Year: _____

Revenue Breakdown:
% Software _____ % Hardware _____ % Training _____
% Service/Support _____ % Other (specify) _____

Customer Base:
% Small-Med Business _____ % Corporate _____ % Fed Govt. _____
% State/Local Govt. _____ % Education _____ % Other _____

Existing Number of Customers: _____

Contact Information

Primary Contact: _____   Secondary Contact: _____
Title: _____   Title _____
Phone: _____   Phone: _____
Email: _____   Email: _____

Business Model

Which description most accurately describes your business? | What geographic territory does your company service?

- [ ] System Integrator
- [ ] System/Software Sales
- [ ] Security Consultant
- [ ] Managed Security Service Provider (MSSP)
- [ ] Distributor
- [ ] Internet Service Provider (ISP)
- [ ] System/Software/Internet Consultant
- [ ] Application Service Provider
- [ ] Other (Specify):

What are your target markets? (Check all that apply)

- [ ] Small/Mid
- [ ] Large
- [ ] Fortune 500
- [ ] Government
- [ ] Other (Specify):

Security Experience

Has your company ever sold security products or services?   Yes ☐   No ☐

If yes, what types of security products or services have most of your customers purchased?

☐ Firewalls (specify): _____

☐ Intrusion Detection Systems (specify): _____

☐ Consulting Services (specify): _____

☐ Managed Security Services (specific): _____

☐ Virus Protection (specify): _____

☐ Encryption (specify): _____

☐ Authentication (specify): _____

☐ Content Inspection (specify): _____

What is your annual revenue from security products and services? _____

If you are interested in terms - please complete a CrossTec credit application so that we may complete the application process.

Please note: All orders and transactions are in US$.

Thank you for your application.

Authorized Signature

Sign: Title:

Print: Date: